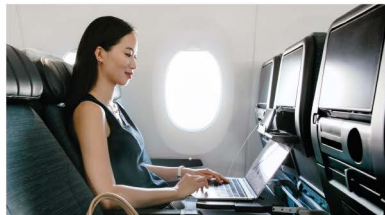




OUR ECONOMY FARES

More choices. More flexibility. More value.

Our Economy fares give your travellers total choice and flexibility when booking flights. Our **Light**, **Essential** and **Flex** fares are tailored to the different needs of travellers, each fare offers increasingly more control and greater benefits, from enhanced baggage allowances to flexible rebooking and upgrade options.



Light

Enjoy great value fares that give you exactly what you need to travel light



Essential










Comes with extra luggage and seat pre-selection; the perfect balance of comfort and value












Flex

Have complete control of your travel plans with maximum convenience and protection

Because no two journeys are the same. Our simple, flexible fares are designed to give your travellers greater choices, flexibility and value.

-  Cabin baggage
-  Check in baggage*
-  Pre-select your seat
-  Pre-select extra legroom seat
-  Flight changes
-  Cancellation Fees
-  Earn Status Points and miles
-  Upgrade with Asia Miles
-  Standby for earlier flight

| | Light | Essential | Flex |
|---|--|--|----------------------|
|  | 1 x 7kg | 1 x 7kg | 1 x 7kg |
|  | 1 x 23kg | 2 x 23kg | 2 x 23kg |
|  | \$ | FREE | FREE |
|  | \$ | \$ | FREE |
|  | AUD 225 / NZD 200 any fare difference | AUD 125 / NZD 100 any fare difference | Fare difference only |
|  | AUD 550 NZD 400 | AUD 330 NZD 300 | AUD 100 NZD 200 |
|  | ✓ | ✓ | ✓ |
|  | - | ✓ | ✓ |
|  | - | - | ✓ |



New Economy Fares - GDS Entries (Amadeus)

Two Step Alternative Pricing for Branded Fares

| | |
|--------|---|
| Step 1 | FXP and any other required qualifiers |
| Step 2 | FXY this will display all available fare family options on booked segment/s |

Fare Display

| | |
|---|-------------------------|
| Display a fare quote include Branded Fares | FQDHKGSIN/ACX/FF |
| Display the description of a Branded Fare after fare display | FQF1 |
| Display Brand description of Light brand (Brand code ECONLIGHT) | FQFHKGSIN/ACX/ECONLIGHT |

Pricing

| | |
|--|----------------------------------|
| Price by brand Essential brand (Brand code ECONESSENT) | FXP/FF-ECONESSENT |
| Price different brands per segment Light (ECONLIGHT) + Essential (ECONESSENT) | FXP/FF2-ECONLIGHT/FF3-ECONESSENT |
| Display Branded Fare description after pricing | FQF1-2 |
| Price by brand with account code/Corp ID 'CORP1' | FXP/FF-ECONESSENT/R,UCORP1 |

Upsell Branded Fares

| | |
|---|--|
| Display upsell options | FXY |
| Upsell to Flex brand (Brand code : ECONFLEX) | FXU2 (if option 2 is for Economy Flex) |

Ancillary

| | |
|---------------------------|---------------|
| Ancillary service Pricing | FXG |
| Display ancillary service | TQM TQM/M3 |

Reference

| Economy Class Brand Names | Brand Codes | Fare Basis Codes (3rd and 4th digit) |
|---------------------------|-------------|---|
| Light | ECONLIGHT | 21 |
| Essential | ECONESSENT | 31 |
| Flex | ECONFLEX | 41 |

New Economy Fares - GDS Entries (Sabre)

Two Step Alternative Pricing for Branded Fares

| | |
|--------|---|
| Step 1 | WPNC and any other required qualifiers |
| Step 2 | WPA this will display all available fare family options on booked segment/s |

Fare Display

| | |
|---|------------------|
| Display a fare quote include Branded Fares | FQHKGSIN20AUG-CX |
| Display the description of a Branded Fare after fare display | < N/A > |
| Display Brand description of Light brand (Brand code ECONLIGHT) | < N/A > |

Pricing

| | |
|--|---|
| Price by brand Essential brand (Brand code ECONESSENT) | WPBRECONESSENT |
| Price different brands per segment Light (ECONLIGHT) + Essential (ECONESSENT) | WPS1 *BRECONLIGHT¥S2*BRECONESSENT |
| Display Branded Fare description after pricing | <Expand the panel + click on Branded Fare widget> |
| Price by brand with account code/Corp ID 'CORP1' | WPBRECONESSENT¥AC*CORP1 |

Upsell Branded Fares

| | |
|---|---|
| Display upsell options | <Expand the panel + click on Branded Fare widget> |
| Upsell to Flex brand (Brand code : ECONFLEX) | WPNCB#BRECONFLEX |

Ancillary

| | |
|---------------------------|---------|
| Ancillary service Pricing | WP*AE |
| Display ancillary service | *AE*AES |

Reference

| Economy Class Brand Names | Brand Codes | Fare Basis Codes (3rd and 4th digit) |
|---------------------------|-------------|--------------------------------------|
| Light | ECONLIGHT | 21 |
| Essential | ECONESSENT | 31 |
| Flex | ECONFLEX | 41 |

New Economy Fares - GDS Entries (Travelport)

Two Step Alternative Pricing for Branded Fares

| | |
|--------|--|
| Step 1 | FQ/FQBB and any other required qualifiers. |
| Step 2 | BFA this will display all available fare family options on booked segment/s. |

Fare Display

| | |
|---|---|
| Display a fare quote include Branded Fares | FDHKGSIN25NOV/CX |
| Display the description of a Branded Fare after fare display | < Click on the amount to see details of branded fares > |
| Display Brand description of Light brand (Brand code ECONLIGHT) | < N/A > |

Pricing

| | |
|--|---|
| Price by brand Essential brand (Brand code ECONESSENT) | FQ FQ*:BF4 |
| Price different brands per segment Light (ECONLIGHT) + Essential (ECONESSENT) | FQS1*:BF2.2*:BF4 (branded fare tier number) |
| Display Branded Fare description after pricing | < Click VIEW or total fare amount field to display the branded fare description > |
| Price by brand with account code/Corp ID 'CORP1' | FQ*: BF4-:CORP1 |

Upsell Branded Fares

| | |
|---|---|
| Display upsell options | BFA BFAB |
| Upsell to Flex brand (Brand code : ECONFLEX) | BFAB02 (if option 02 is for Economy Flex brand) after BFA display |

Ancillary

| | |
|---------------------------|------|
| Ancillary service Pricing | *DAS |
| Display ancillary service | *SI |

Reference

| Economy Class Brand Names | Brand Codes | Fare Basis Codes (3rd and 4th digit) |
|---------------------------|-------------|--------------------------------------|
| Light | ECONLIGHT | 21 |
| Essential | ECONESSENT | 31 |
| Flex | ECONFLEX | 41 |